PRO

An Al-focused ETF from a hedge fund veteran is gaining attention by soaring 60% over the past year

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A screen tracks Nvidia as a trader works on the floor at the New York Stock Exchange on Oct. 23, 2023. Brendan McDermid | Reuters

When Ivana Delevska launched her fund in August 2021, she had a sense that artificial intelligence would be huge.

A hedge fund veteran, having worked at Citadel, Millennium and Tiger Management, Delevska specializes in the industrial sector, communicating with more than 100 companies she covers. By







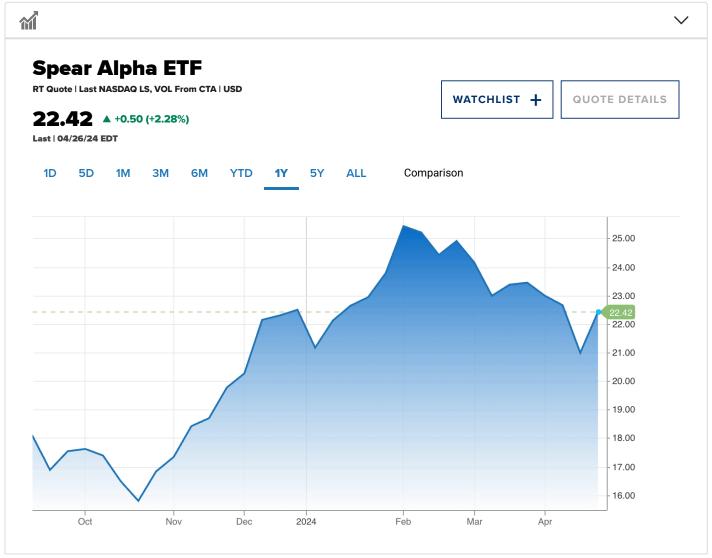




"We were able to spot a trend way earlier than everybody else ... just because we talked to industrial companies that were investing in the GPUs for AI," Delevska said in an interview, referring to graphics processing units.

Delevska's <u>Spear Alpha ETF (SPRX</u>), with \$70 million in assets under management, has about 26 holdings and almost everything in her portfolio is expected to benefit in some way from AI.

"AI is obviously the biggest theme — there is no question — and it's impacting basically 95% of our portfolio," she said. "So pretty much everything we were invested [in] right now is going to benefit from AI in one way or another.



Spear Alpha ETF

Almost 11% in Nvidia

The actively managed ETF is up more than 60% in the past 12 months, outpacing the better









than 21% in the same time.

One big driver for Spear's outperformance is an overweighting in Nvidia . First bought in 2023, the chip darling has become the biggest holding in SPRX with an almost 11% weighting.

"When we were going into 2023, Nvidia was completely out of favor. So it was really like a way to play offense," Delevska said. "It was a high risk investment, but also a high return investment."

Now that Nvidia has soared more than 220% in the past year, Delevska sees the stock playing a more defensive role in her portfolio, with 30% to 40% expected return over the next several years.









Spear Alpha ETF top holdings

StockTicker	SecurityName	Weightings
NVDA	NVIDIA Corp	10.6%
ZS	Zscaler Inc	10.3%
S	SentinelOne Inc	8.6%
CFLT	Confluent Inc	8.4%
AMD	Advanced Micro Devices Inc	8.1%
SNOW	Snowflake Inc	7.0%
CRWD	Crowdstrike Holdings Inc	5.9%
MRVL	MARVELL TECHNOLOGY INC	5.3%
SHOP	Shopify Inc	4.4%
NET	Cloudflare Inc	4.0%



AI apart, Spear Alpha ETF invests in other themes, like enterprise digitalization, space exploration and decarbonization. However, Spear doesn't take a thematic approach, Delevska









"We derive the themes from the companies that we cover," she said. "It's very similar to like the way you would run a long book at a fund like Citadel, for example. It's all about like the individual stock picks, so that's where you derive the alpha from."

Spear Alpha ETF has taken in \$54 million in inflows so far in 2024, according to FactSet. Wood hasn't fared as well, suffering \$1.36 billion in ARKK outflows in 2024 as investors grew disappointed at its performance.

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